SUMMARY OF FINANCIAL HIGHLIGHTS

Revenue
- Friends of Scouting Net Income: $1,150,507
- Product Sales and Scout Shop Sales (net): $707,986
- Program and Activities: $1,242,583
- Special Events: $173,433
- Indirect Support: $119,866
- Investment Income: $99,834
- Foundations and Other: $63,075

Total Income: $3,557,284
Total Expenses: $3,521,929

As a non-profit organization, the Heart of Virginia Council relies on donations to fund 41% of its operating budget for local Scouting programs for youth.

Thank You to Our Generous Donors, Great Volunteers and Friends for Their Support to Scouting!
ABOUT US

It is the mission of the Heart of Virginia Council to prepare young people to make moral and ethical choices over their lifetimes based on the values of the Scout Oath and Law.

The purpose of the Boy Scouts of America is to build character, develop citizenship, and foster personal and mental fitness in young people.

Scout Oath
On my honor I will do my best to do my duty to God and my country and to obey the Scout Law; to help other people at all times; to keep myself physically strong, mentally awake, and morally straight.

Scout Law
A Scout is trustworthy, loyal, helpful, friendly, courteous, kind, obedient, cheerful, thrifty, brave, clean, and reverent.
Dear Fellow Heart of Virginia Council Volunteers and Supporters,

We are grateful for your support for Scouting, which makes a significant difference in the lives of thousands of young people in central Virginia and across the entire country! Your support has yet again helped this great Council achieve the Gold Level of Journey to Excellence in 2017. It is a great day to be a Scout!

Even though the statistics that we use to measure our success as the leading youth serving movement in America are most impressive and many of them are listed in other places in this annual report, we want to call your attention to a few specific situations that highlight Scouting’s significant impact on young people.

**Eagle Scout Wyatt Schock** of Troop 534 listened carefully to the needs stated by the Gaines Mill National Historic Battlefield Site leaders, and then organized the construction of a 100 foot long low-lying bridge, known as a puncheon, to connect the two sides of this American Civil War battlefield long divided by a very wide, meandering stream. His efforts were of great significance to this National Civil War site and also earned him the recognition of the Heart of Virginia Council’s 2017 Eagle Scout Project of the Year!

All Cub Scouts and Boy Scouts learn basic first aid skills, but most will never have the opportunity to use them, especially to save the life of another human being. This was not the case for thirteen year old **First Class Scout, Harry Kardian**. On August 29, 2017, he used the Heimlich Maneuver he had learned in Scouting, to dislodge a throat obstruction from his eleven year old brother, Jack, thus saving his life. Harry recently received the Medal of Merit from the Boy Scouts of America to recognize his use of Scouting skills to save a life!

A most significant event for our council in 2017, was when **Eagle Scout, Alex Sims**, of Troop 772 was selected to receive the $16,000 STEM college scholarship from the BSA’s National STEM Initiatives. This is the largest annual college scholarship that can be presented by the Boy Scouts of America! Alex already had received the Novus STEM Awards for Cub Scouting and Boy Scouting and had excelled in all STEM-related Scouting badges and school curriculum. Alex is currently attending the University of Virginia to pursue a degree in Chemical Engineering.

Thirteen year old **Second Class Scout Richard B. “Beck” Garnett** has been selling BSA popcorn for the past several years for his Cub Scout Pack and Boy Scout Troop. In 2017, Beck was the #2 National seller of Trail’s End popcorn with gross sales exceeding $51,000! The best part of this story is that Beck’s motivation to sell popcorn is not to benefit himself or his Scout unit, but rather, to use the financial proceeds to benefit the Outreach Initiative which brings Scouting to local underprivileged youth. Beck has donated over $17,000 to Scoutreach over the last two years to help other Scouts have a better Scouting experience!

**Eagle Scout Arthur Chadwick** from Troop 832, now an Engineering Student at Virginia Commonwealth University, has organized and led a team of other engineering students to prepare projects to compete in national collegiate engineering competitions. The VCU team recently won competitions that have placed them as one of 20 teams in the 2018 Space X Hyperloop Pod competition finals in Hawthorne, California! Each of these outstanding Scouts will quickly tell you that their skills and motivations to excel and help others were instilled by their Scouting involvement and we are so proud of them!

The Heart of Virginia Council is excited about the upcoming expansion of Scouting to include girls in the Cub Scout program in August of 2018! We are currently preparing for this expansion as the program will remain single gender with girls being organized into girls dens.

**Mark A. Larson**
Scout Executive

**Mark A. Larson**
Council Commissioner

---

**CAMP IMPROVEMENTS**

**CUB ADVENTURE CAMP**
- Painted dining hall and kitchen wall panel
- Fixed and painted back rooms in kitchen
- Fixed and painted walls in Trading Post

**CAMP T. BRADY SAUNDERS**
- Built extra room on the Order of the Arrow Museum
- Fixed bathroom and put new beds in admin building
- Built Scoutmaster meeting room
- Built Eagle Area Shelter
CUB SCOUTING
Cub Scout Packs are uniquely designed for youth in grades Kindergarten through fifth grade. It is a family program designed to promote education, develop character and build self-esteem.

BOY SCOUTING
Boy Scout Troops are for boys ages 11-18. With the support of adult leaders, boys learn self-confidence, leadership, life skills, and develop personal values guided by the ideals found in the Scout Oath and Law.

VENTURING
Venture Crews are for young men and women ages 14-20. Program emphasis is on high adventure and advanced leadership training.

EXPLORING
Exploring is a dynamic worksite based career education program for young men and women ages 14-20.

HEART OF VIRGINIA COUNCIL CAMPS

CUB ADVENTURE CAMP
Cub Adventure Camp hosts our annual fall Tiger Rally, Creepy Hollow, Fun with Son Campout and offers weekend or weeklong camping during our themed Summer Camp. Packs and individual families can participate in a wide variety of fun and exciting programming while experiencing an overnight camping experience. Activities including BB shooting, archery, wrist rockets, fishing, pumpkin chucking, crafts, mining, swimming, nature activities and much more. Families and units can also visit or camp throughout the year.

CAMP T. BRADY SAUNDERS
Camp T. Brady Saunders has been part of the Heart of Virginia Scout Reservation since 1964! It has amazing facilities and offers a diverse program geared toward all levels of Scouting. With a focus on adventure, leadership and personal development, Camp T. Brady Saunders has one of the finest merit badge offerings in the entire region. Camp opportunities include Winter Camp, Spring Break Camp and Summer Camp, each offering a unique twist on the traditional camp experience!

ALBRIGHT SCOUT RESERVATION
The reservation is a multi-use area which provides opportunities for unit camping, district events, and leave-no-trace camping. Albright is a great place to do pioneering projects and has a first class compass course that is perfect for skill advancement.

CAMP S. DOUGLAS FLEET
Fleet is a short-term camping facility located on the Heart of Virginia Council Scout Reservation. The camp has four designated camping areas that are available to units to use during the off-season for weekend campouts. The campsites feature fire rings, latrines, picnic tables, and a large covered shelter.
**CAMP EVENTS**

**SUMMER CAMP ATTENDANCE INCREASED FOR THE 7TH CONSECUTIVE YEAR!**

**CAMP ATTENDANCE**
- Cub Scout Day Camp: 532
- Cub Scout Resident Camp: 440
- Cub Scout Family Camp: 1,728
- Boy Scout Resident Camp: 1,735
- High Adventure Camps: 136

**2017 ACCOMPLISHMENTS**

- 77% Boy Scout Retention Rate, 71% Overall Retention Rate
- Scouts earned 13,340 merit badges
- Cub Scout membership increased over last year
- Boy Scout units grew from the previous year
- Gold Journey to Excellence level of recognition
  Highest Journey to Excellence Score in the Southern Region
- 3,300+ new youth members
- Added 7 new Exploring Posts
- Currently serving 30 Scoutreach Units

**CAREER DEVELOPMENT**

Exploring is a worksite-based program that offers learning and skills development through community organizations. Youth can choose the Exploring Post that best lines up with their unique interests. Whether it's a passion for radio broadcasting, law enforcement, electronics, health care, fire safety and rescue, architecture, or something else entirely, there is an Exploring Post ready to challenge and help them grow in their field of interest.

In Exploring programs are based on five areas of emphasis: career opportunities, life skills, citizenship, character education, and leadership experience.

**EXPLORER POSTS**
- Wellesley Animal Hospital
- Ballato Law Firm
- Hanover County Sheriff’s Office
- Bridging Communities Career and Tech Center
- Prince George County Police Department
- Richmond Police Department Athletic League
- Bon Secours Memorial Regional Medical Center
- WTVR-TV LLC
- Next Up Henderson Middle School
- Baskervill
- Henrico County Division of Fire
- Chesterfield County Police Department
- Dominion Virginia Power
- Lancaster and Northumberland County Sheriffs
- Hopewell Bureau of Police
- Farmville Police Department
- McGuire Woods LLP
- Henrico County Police Department
- And several others
COMMUNITY

SCOUTING FOR FOOD
Scouting for Food is a Council-wide service project to address a serious need in our area. It is one of the top food drives in Central Virginia.

“The Scouting for Food drive is one of our largest community food drives and we are incredibly grateful for our longstanding partnership with the Heart of Virginia Council of the Boy Scouts of America,” said Doug Pick, Chief Executive Officer at FeedMore. “For the last three decades, Boy Scouts across our service area have collected millions of pounds of food for Central Virginians who struggle with hunger. Together, we are able to make a big difference and provide our neighbors with a hand up in their times of need.”

Scouts and volunteers from the Heart of Virginia Council collected 137,300 lbs of food for hungry families in the Richmond area. That equates to 115,000 meals for local families.

TIRELESS JAMES
Scouts collected over 2,500 lbs of garbage from the James River during the 5th annual Tireless James. In an effort to directly impact the health of the James River, the Heart of Virginia Council partnered with the James River Association in kicking off its largest tire clean up throughout the watershed. This year’s project covered over six miles of waterway!

SERVICE

2017 Glenn A. and Melinda W. Adams NESA Project of the Year Award, Wyatt Schneck
Eagle Scout Wyatt Schneck from Troop 534, inspired by his love of history, approached the National Park Service about building a 100-foot bridge in Gaines’ Mill between lands held by the Union and Confederate armies in the Civil War. The goal was to build a footbridge connecting the two lands. The entire project took 576 hours to complete. Wyatt’s new footbridge will open up 300 acres of battlefield land and enable visitors and history enthusiasts to walk in the footsteps of those who fought in the Civil War.

NESA Awardee, Alexander Connor Sims
School of Engineering and Applied Science Class of 2021
Eagle Scout Alexander Sims, Boy Scout Troop 772, was awarded the 2017 National Eagle Scout Association (NESA) STEM scholarship of $50,000. The NESA scholarship is awarded each year to an applicant who plans to major in a STEM field. Alexander started a non-profit organization in honor of his late twin brother Christopher Sims, that supports good deeds and kindness. He also worked with friends to start a local version of KAST (Kids Are Scientists Too) which promotes STEM opportunities to elementary schools. Alexander is currently studying Chemical Engineering at the University of Virginia.
**COMMUNITY**

**SCOUTING FOR FOOD**

Scouting for Food is a Council-wide service project to address a serious need in our area. It is one of the top food drives in Central Virginia.

"The Scouting for Food drive is one of our largest community food drives and we are incredibly grateful for our longstanding partnership with the Heart of Virginia Council of the Boy Scouts of America," said Doug Pick, Chief Executive Officer at FeedMore. "For the last three decades, Boy Scouts across our service area have collected millions of pounds of food for Central Virginians who struggle with hunger. Together, we are able to make a big difference and provide our neighbors with a hand up in their times of need."

Scouts and volunteers from the Heart of Virginia Council collected 137,300 lbs of food for hungry families in the Richmond area.

That equates to 115,000 meals for local families.

**TIRELESS JAMES**

Scouts collected over 2,500 lbs of garbage from the James River during the 5th annual Tireless James. In an effort to directly impact the health of the James River, the Heart of Virginia Council partnered with the James River Association in kicking off its largest tire clean up throughout the watershed. This year’s project covered over six miles of waterway!

**SERVICE**

2017 Glenn A. and Melinda W. Adams NESA Project of the Year Award, Wyatt Schneck

Eagle Scout Wyatt Schneck from Troop 534, inspired by his love of history, approached the National Park Service about building a 100-foot bridge in Gaines’ Mill between lands held by the Union and Confederate armies in the Civil War. The goal was to build a footbridge connecting the two lands. The entire project took 576 hours to complete. Wyatt’s new footbridge will open up 300 acres of battlefield land and enable visitors and history enthusiasts to walk in the footsteps of those who fought in the Civil War.

NESA Awardee, Alexander Connor Sims
School of Engineering and Applied Science Class of 2021

Eagle Scout Alexander Sims, Boy Scout Troop 772, was awarded the 2017 National Eagle Scout Association (NESA) STEM scholarship of $50,000. The NESA scholarship is awarded each year to an applicant who plans to major in a STEM field. Alexander started a non-profit organization in honor of his late twin brother Christopher Sims, that supports good deeds and kindness. He also worked with friends to start a local version of KAST (Kids Are Scientists Too) which promotes STEM opportunities to elementary schools. Alexander is currently studying Chemical Engineering at the University of Virginia.
CAMP EVENTS

SUMMER CAMP ATTENDANCE INCREASED FOR THE 7TH CONSECUTIVE YEAR!

CAMP ATTENDANCE

Cub Scout Day Camp.........................532
Cub Scout Resident Camp...............440
Cub Scout Family Camp...............1,728
Boy Scout Resident Camp...............1,735
High Adventure Camps...............136

2017 ACCOMPLISHMENTS

• 77% Boy Scout Retention Rate, 71% Overall Retention Rate
• Scouts earned 13,340 merit badges
• Cub Scout membership increased over last year
• Boy Scout units grew from the previous year
• Gold Journey to Excellence level of recognition
  Highest Journey to Excellence Score in the Southern Region
• 3,300+ new youth members
• Added 7 new Exploring Posts
• Currently serving 30 Scoutreach Units

CAREER DEVELOPMENT

Exploring is a worksite-based program that offers learning and skills development through community organizations. Youth can choose the Exploring Post that best lines up with their unique interests. Whether it's a passion for radio broadcasting, law enforcement, electronics, health care, fire safety and rescue, architecture, or something else entirely, there is an Exploring Post ready to challenge and help them grow in their field of interest.

In Exploring programs are based on five areas of emphasis: career opportunities, life skills, citizenship, character education, and leadership experience.

EXPLORER POSTS

• Wellesley Animal Hospital
• Ballato Law Firm
• Hanover County Sheriff’s Office
• Bridging Communities Career and Tech Center
• Prince George County Police Department
• Richmond Police Department Athletic League
• Bon Secours Memorial Regional Medical Center
• WTVR-TV LLC
• Next Up Henderson Middle School
• Baskervill
• Henrico County Division of Fire
• Chesterfield County Police Department
• Dominion Virginia Power
• Lancaster and Northumberland County Sheriffs
• Hopewell Bureau of Police
• Farmville Police Department
• McGuire Woods LLP
• Henrico County Police Department
  And several others
CUB SCOUTING
Cub Scout Packs are uniquely designed for youth in grades Kindergarten through fifth grade. It is a family program designed to promote education, develop character and build self-esteem.

BOY SCOUTING
Boy Scout Troops are for boys ages 11-18. With the support of adult leaders, boys learn self-confidence, leadership, life skills, and develop personal values guided by the ideals found in the Scout Oath and Law.

VENTURING
Venture Crews are for young men and women ages 14-20. Program emphasis is on high adventure and advanced leadership training.

EXPLORING
Exploring is a dynamic worksite based career education program for young men and women ages 14-20.

HEART OF VIRGINIA COUNCIL CAMPS

CUB ADVENTURE CAMP
Cub Adventure Camp hosts our annual fall Tiger Rally, Creepy Hollow, Fun with Son Campout and offers weekend or weeklong camping during our themed Summer Camp. Packs and individual families can participate in a wide variety of fun and exciting programming while experiencing an overnight camping experience. Activities including BB shooting, archery, wrist rockets, fishing, pumpkin chucking, crafts, mining, swimming, nature activities and much more. Families and units can also visit or camp throughout the year.

CAMP T. BRADY SAUNDERS
Camp T. Brady Saunders has been part of the Heart of Virginia Scout Reservation since 1964! It has amazing facilities and offers a diverse program geared toward all levels of Scouting. With a focus on adventure, leadership and personal development, Camp T. Brady Saunders has one of the finest merit badge offerings in the entire region. Camp opportunities include Winter Camp, Spring Break Camp and Summer Camp, each offering a unique twist on the traditional camp experience.

ALBRIGHT SCOUT RESERVATION
The reservation is a multi-use area which provides opportunities for unit camping, district events, and leave-no-trace camping. Albright is a great place to do pioneering projects and has a first class compass course that is perfect for skill advancement.

CAMP S. DOUGLAS FLEET
Fleet is a short-term camping facility located on the Heart of Virginia Council Scout Reservation. The camp has four designated camping areas that are available to units to use during the off-season for weekend campouts. The campsites feature fire rings, latrines, picnic tables, and a large covered shelter.
Dear Fellow Heart of Virginia Council Volunteers and Supporters,

We are grateful for your support for Scouting, which makes a significant difference in the lives of thousands of young people in central Virginia and across the entire country! Your support has yet again helped this great Council achieve the Gold Level of Journey to Excellence in 2017. It is a great day to be a Scout!

Even though the statistics that we use to measure our success as the leading youth serving movement in America are most impressive and many of them are listed in other places in this annual report, we want to call your attention to a few specific situations that highlight Scouting’s significant impact on young people.

**Eagle Scout Wyatt Schnick** of Troop 534 listened carefully to the needs stated by the Gaines Mill National Historic Battlefield Site leaders, and then organized the construction of a 100 foot long low-lying bridge, known as a puncheon, to connect the two sides of this American Civil War battlefield long divided by a very wide, meandering stream. His efforts were of great significance to this National Civil War site and also earned him the recognition of the Heart of Virginia Council’s 2017 Eagle Scout Project of the Year!

All Cub Scouts and Boy Scouts learn basic first aid skills, but most will never have the opportunity to use them, especially to save the life of another human being. This was not the case for thirteen year old first Class Scout, Harry Kardian. On August 29, 2017, he used the Heimlich Maneuver he had learned in Scouting to dislodge a throat obstruction from his eleven year old brother, Jack, thus saving his life. Harry recently received the Medal of Merit from the Boy Scouts of America to recognize his use of Scouting skills to save a life.

A most significant event for our council in 2017, was when Eagle Scout, Alex Sims, of Troop 772 was selected to receive the $50,000 STEM college scholarship from the National Eagle Scout Association to help him pursue a career in Science, Technology, Engineering or Math. This is the largest annual college scholarship that can be presented by the Boy Scouts of America. Alex had already received the NOVA STEM Awards for Cub Scouting and Boy Scouting and had excelled in all STEM-related Scouting badges and school curriculum. Alex is currently attending the University of Virginia to pursue a degree in Chemical Engineering.

Thirteen year old second Class Scout Richard B. “Beck” Garnett has been selling Boy Scout popcorn for the past several years for his Boy Scout Pack and Boy Scout Troop. In 2017, Beck was the #2 national seller of Troop’s #1 popcorn with gross sales exceeding $53,000! The best part of this story is that Beck’s motivation to sell popcorn is not to benefit himself or his Scout unit, but rather, to use the financial proceeds to benefit the Scouting Outreach Initiative which brings Scouting to local underprivileged youth. Beck has donated over $17,000 to ScoutReach over the last two years to help other Scouts have a better Scouting experience!

**Eagle Scout Arthur Chadwick** from Troop 832, now an Engineering Student at Virginia Commonwealth University, has organized and led a team of other engineering students to prepare projects to compete in national collegiate engineering competitions. The VCU team recently won competitions that have placed them as one of 20 teams in the 2018 Space X Hyperloop Pod competition finals in Hawthorne, California! Each of these outstanding Scouts will quickly tell you that their skills and motivations to excel and help others were instilled by their Scouting involvement and we are so proud of them!

The Heart of Virginia Council is excited about the upcoming expansion of Scouting to include girls in the Cub Scout program in August of 2018! We are currently preparing for this expansion as the program will remain single gender with girls being organized into girls dens. Additionally, in February 2019, 11-17 year old girls will be able to join the newly formed Scouts BSA Troops. The troops will not be co-ed, but will parallel the 11-17 year old Scouts BSA troops for boys. Although girls have been participating in Scouting for over 40 years, these changes may very well be the most significant in the history of the Boy Scouts of America. We are committed to maintaining the integrity of this outstanding program for boys that has excelled for over 100 years and are excited to bring its benefits to the entire family!

Know that we are, and will always be, true to our core values of Duty to God and the words of the Scout Oath and Scout Law.

We are pleased to present this 2017 Annual Impact Report for our council and we thank you for your support of our young people through Scouting in ‘the Heart of Virginia’!

---

**IMPROVEMENTS**

**The Myron H. “Bud” Reinhart STEM Center**

Carpenter Company and Eagle Scout, donated the funds for the STEM Center.

“Scouting must keep up with what children and their families need today and in the future and this new STEM Center is a major step in filling that need,” stated Mr. Reinhart at the groundbreaking ceremony.  Mr. Reinhart , a retired executive with the

**2017 CAMP IMPROVEMENTS**

**Cub Adventure Camp**

- Painted dining hall and kitchen wall panel
- Fixed and painted back rooms in kitchen
- Fixed and painted walls in Trading Post

**Camp T. Brady Saunders**

- Built extra room on the Order of the Arrow Museum
- Fixed bathroom and put new beds in admin building
- Built Scoutmaster meeting room
- Built Eagle Area Shelter

**IMPACT MESSAGE FROM THE COUNCIL KEY THREE**

Bradford M. Nesheim
Scout Executive

Gordon W. Fruetel
Council President

Mark A. Larson
Council Commissioner
ABOUT US

It is the mission of the Heart of Virginia Council to prepare young people to make moral and ethical choices over their lifetimes based on the values of the Scout Oath and Law.

The purpose of the Boy Scouts of America is to build character, develop citizenship, and foster personal and mental fitness in young people.

Scout Oath
On my honor I will do my best to do my duty to God and my country and to obey the Scout Law; to help other people at all times; to keep myself physically strong, mentally awake, and morally straight.

Scout Law
A Scout is trustworthy, loyal, helpful, friendly, courteous, kind, obedient, cheerful, thrifty, brave, clean, and reverent.

EXECUTIVE BOARD OFFICERS

Council President
Gordon W. Fruetel
Immediate Past President
John K. McCulla
Treasurer
Blake P. Auchmoody, Jr.
Council Commissioner
Mark A. Jarson
Secretary/Scout Executive
Bradford M. Nesheim
General Counsel
G. Andrew Nea, Jr.
Assistant Treasurer
Jane Underwood
VICE PRESIDENTS

Douglas E. Albright
James D. Campbell
Kenneth E. Carter
Lloyd C. Dunnavant
Matthew P. Hadley
John O. Hunnicutt III
Michael W. Lynch
John C. Magruder
Christopher M. Malone
Kevin McQueen
Keith T. Miller, PhD
Wayne R. Motzak
William F. Mullins
William M. Mulvihill II
Jonathan M. Murdoch
Jeffery S. Nelson
Robert M. Parker
Charles F. Phillips III
Jesus James Portillo
Craig L. Rascoe
R. Robert Rasmussen II
Horace P. Whitworth
Mark Wysong

EXECUTIVE BOARD MEMBERS

H. Spencer Adams
Jaime A. Areiza-Soto
Michael B. Ballato
William C. Barga
William A. Barton
LTE PdG. Gerald J. Berry, PhD
Ali M. Bond, PhD
Erik R. Bloy
Richard P. Braggis, JD, FAHP
David A. Christian
Ian M. Coddington
Jeff Crowley
Robert L. Eldred
Robert L. Evans
Randall R. Greene, Sr.
William J. Hefele, DDS
Paul W. Kreckman
James Hunter Langdon
Susan P. Loden
Paul V. Louie
Michael W. Lynch
John C. Magruder
Christopher M. Malone
Kevin McQueen
Keith T. Miller, PhD
Wayne R. Motzak
William F. Mullins
William M. Mulvihill II
Jonathan M. Murdoch
Jeffery S. Nelson
Robert M. Parker
Charles F. Phillips III
Jesus James Portillo
Craig L. Rascoe
R. Robert Rasmussen II
Horace P. Whitworth
Mark Wysong

EXECUTIVE COMMITTEE MEMBERS

Thomas M. Clayton
Mark S. Cross
Christopher J. Habenicht
Henry P. Lang, Jr.
Robert E. Pegram
William H. Talley V
Billy E. Warf
Randall G. Welch
Herschel P. Whitworth
Mark Wysong
SUMMARY OF FINANCIAL HIGHLIGHTS

2017 SOURCES OF INCOME

- Friends of Scouting Net Income: $1,150,507
- Product Sales and Scout Shop Sales (net): $707,986
- Program and Activities: $1,242,583
- Special Events: $173,433
- Indirect Support: $119,866
- Investment Income: $99,834
- Foundations and Other: $63,075

Total Income: $3,557,284
Total Expenses: $3,521,929

As a non-profit organization, the Heart of Virginia Council relies on donations to fund 41% of its operating budget for local Scouting programs for youth.

Thank You to Our Generous Donors, Great Volunteers and Friends for Their Support to Scouting!